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Make the Deal is an excellent approach to the world of mergers and acquisitions. Its primary function of guiding readers on how to land a powerful deal is enforced by the combination of business, law, and finance discussion. It was written in a flexible manner with the intention of giving an in-depth understanding of how negotiations work together with its possible outcomes that may impact the future economy.

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Feb06. Make the Deal: Negotiating Mergers and Acquisitions. DESCRIPTION. Make the Deal was written from the intention of giving a clear and highly comprehensive guide to the complexities of M&A negotiations. Business, finance, and law are collectively presented, providing a careful assessment of M&A techniques and its proper application in negotiations.

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